



Learn how to

Dramatically Increase your Income

by

Understanding Life Settlements

while earning

2 CE Credits!

If you already received CE credits for this class and would like a refresher course, please be our guest. The NYS Department of Insurance will not accept duplicate CE Credits.

Your instructor, Mark Dorfman, CLU, ChFC



CE Instructor Approval # NYIN-301213

As an independent Financial Planner and the founding partner of Oberlander Dorfman, Inc., Mark Dorfman, CLU, ChFC specializes in Advanced Estate Planning and Corporate Benefits. Mark received his degree in Business Administration and Finance from Boston University, and his CLU and ChFC designations from American College in 1988. He holds Series 7, 6, 63, 24 and 65 licenses, and is a Registered Representative with Cambridge Investment Research, Inc., a Broker/Dealer, member FINRA/SIPC.

Mark is active in the Estate Planning Council of NYC, Life Underwriter's Association and the National Association of Independent Life Brokerage Agencies. He is an eleven-year member of the Million Dollar Roundtable, and most recently, he was appointed Divisional Vice President and the 2008 Chair of MDRT's Prestigious Top of the Table.

In 2005, on behalf of the TOT, he traveled to China to address a delegation of financial professionals. Later that year, he went to Poland, Hungary and Romania to share his wisdom with the best advisors in the financial industry. Mark has published numerous articles, appeared on radio shows, and frequently speaks at functions for financial professionals as well as non-industry organizations.

When:

Wednesday, Nov. 19, 2008
10-12 AM (Registration 9-9:45 AM)

Where:

Oberlander Dorfman, Inc.
700 Merrick Road
Lynbrook, New York 11581

What you'll receive:

- 2 CE Credits
- Two hours of valuable information
- Refreshments

Understanding Life Settlements

CE Course Approval # NYCR-213986

Life Settlements are a viable option for certain individuals who need a lump sum of capital and/or cannot afford to keep up with current insurance premiums. Effective insurance agents or financial advisors should understand the mechanics and utilization of Life Settlements. This two-credit CE course will address the definition, advantages and uses of Life Settlements.

RSVP at least one week before the seminar
Call or Email Terry Biener
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ODI's website for Brokers: www.TheBestGA.com